



**CONSULATE GENERAL
OF DENMARK**
The Trade Council



**CONSULATE GENERAL
OF DENMARK**
New York

THE TRADE COUNCIL NORTH AMERICA

LIFE SCIENCE

INTERNSHIP AT THE CONSULATE GENERAL OF DENMARK IN NEW YORK

The position as an intern at the Trade Department is for a period of 6 months starting from **August 1st** for the autumn semester and **February 1st** for the spring semester.

Danish exports to the United States continue to experience steady growth creating a growing need for the Danish Trade Council as a sparring partner for Danish businesses in the United States. We offer both strategic and hands-on business development services as well as an increasingly strong focus on public affairs consultancy and facilitation among our core competencies.

The Trade Council in the United States is divided into sectors. In New York, you will have the opportunity to work with tasks in the following sectors: SDGs, UN Procurement & Sustainable Urban Solutions / Interior, Design & Tech / Life Science. As an intern here, you will be part of a dynamic result-oriented team consisting of six Commercial Advisers and three Commercial Interns - one intern in each of three teams:

THE POSITION AND TASKS

The Life Science Advisory team at the Trade Council in NYC tackles a diverse set of tasks, which all ultimately merge on helping to drive Danish business relations and activity in the US within the life science and healthcare industries, covering subsectors as diverse as pharmaceuticals, biotech, devices, equipment, assistive technology, health IT, etc.

Being an intern in the Life Science Team, you will work closely with the senior commercial advisors on client cases from inception to delivery. Consequently, you will get unique exposure and insights into some of Denmark's largest companies within pharma and healthcare, as well as major American investors, venture arms and business angels.

We do our best to help you grow and learn by continually exposing you to new challenges. Over time, you are expected to take on more responsibility in terms of project/assignment complexity and relationships building.

The assignments that you will be part of your internship may include, but are not limited to:

- Market and competitor analysis for Danish companies in the healthcare sector to research their potential for the given product category
- Strategic business development and market entry
- Assessment of life science pipeline, to assist in collaboration identification
- Public affairs and key stakeholder event coordination and execution
- Coordination of export promotion and trips to Denmark in relation to American interest groups

Profile

We will need a high level of service and professional effort from you. You will have a busy, inspiring, and fun time interning here, and you will be involved in many different projects. We focus on assigning responsibility to each intern, and you can expect to be involved in projects on an equal footing with the permanent Commercial Advisors. This internship will give you many opportunities for both personal and professional development as well as a unique insight into the Ministry of Foreign Affairs and the Trade Council as a workplace.

We expect you to hold a Bachelor degree or higher level of education and that you are currently studying a relevant Master program. Fluency in English and Danish, both written and spoken, is a prerequisite. We are looking for candidates who are extrovert and independent and who possess a high drive and good interpersonal skills. The candidates should have a great deal of initiative and a personal interest in promoting Danish exports on the world's largest market.

General guidelines

The internship should be part of your education, and we will make sure that the content of the internship fulfils the requirements for credit (ECTS) transfer when available. The internship is unpaid, but the Consulate General will provide a monthly subsidy of 4000 DKK to help cover the cost of living in New York.

Application

Interested applicants should send their cover letter, CV and grade transcripts by email to nycgkl@um.dk. Please write the following text in the e-mail subject line:

"Praktik – Handelsafdelingen – [Your Name]."

Application deadline is **September 2nd** for Spring and **March 1st** for Fall. If you have any questions, please don't hesitate to contact Commercial Advisor, Sebastian Rodas Medeiros by email sebmed@um.dk.

Read more about the Consulate General and the Trade Councils work in the US on www.usa.um.dk.