



**CONSULATE GENERAL  
OF DENMARK**  
*The Trade Council*



**CONSULATE GENERAL  
OF DENMARK**  
*New York*

# **THE TRADE COUNCIL NORTH AMERICA SDGs, UN PROCUREMENT & SUSTAINABLE URBAN SOLUTIONS**

## **INTERNSHIP AT THE CONSULATE GENERAL OF DENMARK IN NEW YORK**

The position as an intern at the Trade Department is for a period of 6 months starting from **August 1<sup>st</sup>** for the autumn semester and **February 1<sup>st</sup>** for the spring semester.

Danish exports to the United States continue to experience steady growth creating a growing need for the Danish Trade Council as a sparring partner for Danish businesses in the United States. We offer both strategic and hands-on business development services as well as an increasingly strong focus on public affairs consultancy and facilitation among our core competencies.

The Trade Council in the United States is divided into sectors. In New York, you will have the opportunity to work with tasks in the following sectors: SDGs, UN Procurement & Sustainable Urban Solutions / Interior, Design & Tech / Life Science. As an intern here, you will be part of a dynamic result-oriented team consisting of six Commercial Advisers and three Commercial Interns - one intern in each of three teams:

## **THE POSITION AND TASKS**

**SDG Global Public Affairs:** Typical clients are some of the largest Danish companies and institutional investors. Assignments relate to exploring market opportunities and global positioning around all of the Sustainable Development Goals (SDGs). The intern will get unique exposure and insights into some of Denmark's largest companies and investors, as well as into the UN system. Assignments could be:

- Scoping and executing high-level side events and workshops at the UN HQ
- Business development and growth market strategies
- Lead generating and outreach to UN agencies and Danish companies
- Mapping of stakeholders, create demanding meeting programs, and logistical support to high-level participants

**UN Procurement:** Advisory services targeted primarily Danish small and medium sized companies in the procurement process of goods and services to different UN agencies (UNICEF, UNDP, WFP etc.). You will as an intern get to work with companies across various industries. Due to the nature of the UN being an umbrella organization covering multiple agencies operating around the world, your market focus is global rather than local. Good communication skills and cultural awareness are needed, while a critical business development approach and the skill to combine and understand the intersection of political and commercial aspects is essential.

**Sustainable Urban Solutions** are an integral part of one of the current key focus areas of the Danish government and several of the SDGs contain an element of Urban Solutions. Danish companies are world leaders in much of the technology utilised in obtaining Sustainable Solutions, so as an intern in this team, you will help support those Danish companies. Assignment could be:

- Market and competitor analysis for Danish companies to research their potential for the given product category
- Research on potential partnership and joint venture development
- Event coordination and participation in New York City
- Coordination of Export Promotion and trips to Denmark in relation to American interest groups
- Stakeholder management

## Profile

We will need a high level of service and professional effort from you. You will have a busy, inspiring, and fun time interning here, and you will be involved in many different projects. We focus on assigning responsibility to each intern, and you can expect to be involved in projects on an equal footing with the permanent Commercial Advisors. This internship will give you many opportunities for both personal and professional development as well as a unique insight into the Ministry of Foreign Affairs and the Trade Council as a workplace.

We expect you to hold a Bachelor degree or higher level of education and that you are currently studying a relevant Master program. Fluency in English and Danish, both written and spoken, is a prerequisite. We are looking for candidates who are extrovert and independent and who possess a high drive and good interpersonal skills. The candidates should have a great deal of initiative and a personal interest in promoting Danish exports on the world's largest market.

## General guidelines

The internship should be part of your education, and we will make sure that the content of the internship fulfils the requirements for credit (ECTS) transfer when available. The internship is unpaid, but the Consulate General will provide a monthly subsidy of 4000 DKK to help cover the cost of living in New York.

## Application

Interested applicants should send their cover letter, CV and grade transcripts by email to [nycgkl@um.dk](mailto:nycgkl@um.dk). Please write the following text in the e-mail subject line:  
“*Praktik – Handelsafdelingen – [Your Name].*”

Application deadline is **September 2<sup>nd</sup>** for Spring and **March 1<sup>st</sup>** for Fall. If you have any questions, please don't hesitate to contact Commercial Advisor, Sebastian Rodas Medeiros by email [sebmed@um.dk](mailto:sebmed@um.dk).

Read more about the Consulate General and the Trade Councils work in the US on [www.usa.um.dk](http://www.usa.um.dk).